Cloud Strategy and Roadmap

Success in the cloud begins with a sound strategy
Help you choose the optimal cloud environment to maximise value and minimise risk

With Cloud Strategy and Roadmap services, we will enable you to better understand what Cloud is to your business, and have the confidence to decide on moving forward with a strategy plan. We'll help you in developing and adopting a Cloud Strategy aligned to your key business objectives and, together with you, create a Cloud Roadmap that gets you where you need to be sooner.

We offer a range of end-to-end lifecycle cloud service

Advise
- Cloud Assessment
- **Cloud Strategy and Roadmap**

Implement
- Cloud Architecture
- Cloud Migration
- Cloud Concierge

Manage
- Managed Cloud
- Telstra Cloud Sight

Supporting our range of Cloud Products

Choice of Clouds

Public Clouds
- Amazon Web Services
- Microsoft Azure
- Telstra Cloud Infrastructure

Private Clouds
- VCE Vblock
- NetApp FlexPod
- Nimble SmartStack

Colocation
- 58 data centres in 12 countries

Cloud Networking

- Telstra Programmable Network
- Cloud Gateway

Benefits

Provide Insights
- Identify, articulate and develop a Cloud Strategy
- Make informed decisions on pursuing your Cloud Strategy

Identify Cloud Opportunities
- Simplify your options, and identify the best choices for your specific requirements
- Create a business case for your decision makers

Accelerate Cloud Impact
- Take full advantage of today's hybrid cloud environment
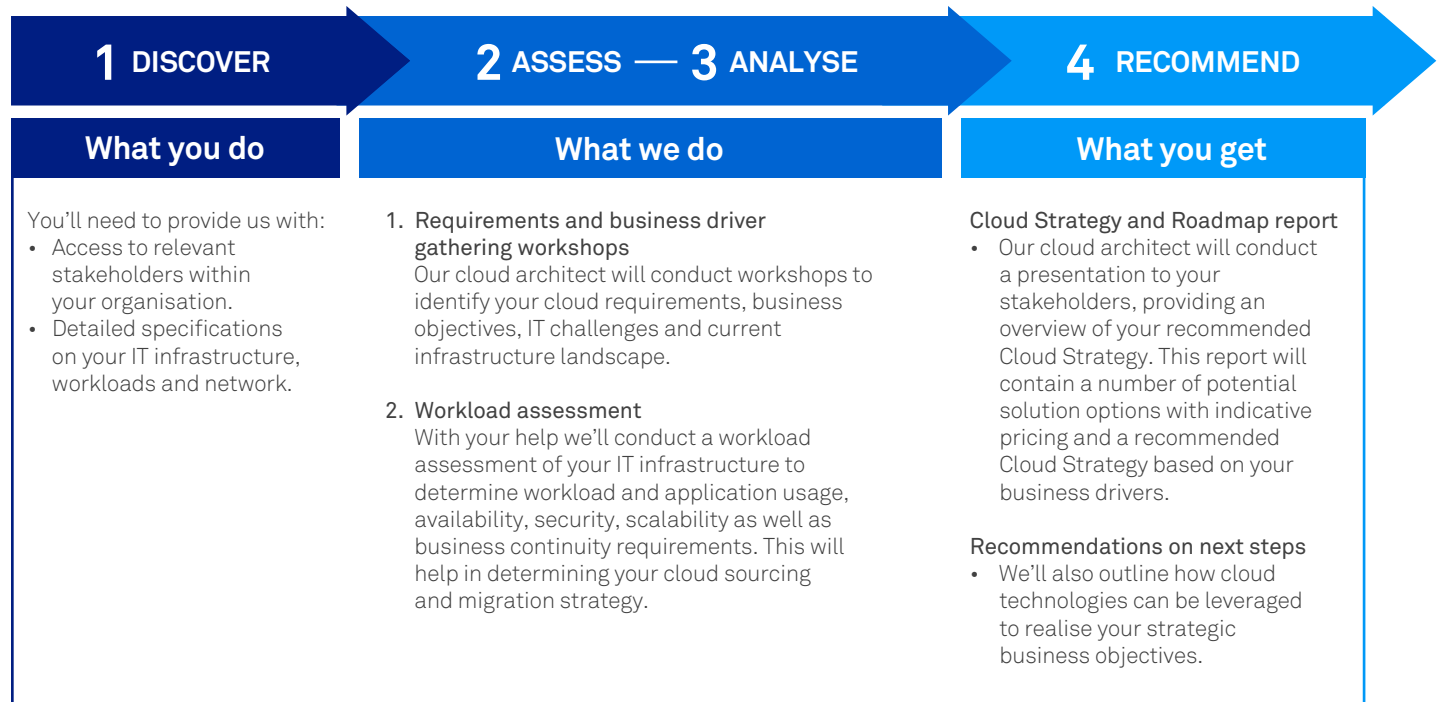- Move quickly to cloud's consumption-based pricing model

Scope of work

We can help you develop the right cloud solution to transform your business. We'll assess your requirements, and provide specialist recommendations across cloud platforms. Working closely with your key stakeholders, we'll develop a roadmap to guide your organisation to accelerate your journey from traditional computing into cloud environment.

Key activities

- Identify strategic business and IT objectives
- Evaluate IT operating environment
- Undertake high-level assessment
- Design and architecture cloud strategy recommendations
- Recommend next steps to migrate onto Cloud platform

How it works

1 DISCOVER	2 ASSESS — 3 ANALYSE	4 RECOMMEND
What you do	**What we do**	**What you get**
You'll need to provide us with: • Access to relevant stakeholders within your organisation. • Detailed specifications on your IT infrastructure, workloads and network.	1. **Requirements and business driver gathering workshops** Our cloud architect will conduct workshops to identify your cloud requirements, business objectives, IT challenges and current infrastructure landscape. 2. **Workload assessment** With your help we'll conduct a workload assessment of your IT infrastructure to determine workload and application usage, availability, security, scalability as well as business continuity requirements. This will help in determining your cloud sourcing and migration strategy.	**Cloud Strategy and Roadmap report** • Our cloud architect will conduct a presentation to your stakeholders, providing an overview of your recommended Cloud Strategy. This report will contain a number of potential solution options with indicative pricing and a recommended Cloud Strategy based on your business drivers. **Recommendations on next steps** • We'll also outline how cloud technologies can be leveraged to realise your strategic business objectives.

We focus on measurable outcomes and business process enhancements, and can offer you a complete range of end-to-end lifecycle services. This industry-leading range is just part of a much bigger picture. We can also help you across a broad portfolio of consulting and professional services, covering multiple aligned domains. These include Collaboration, Networks, Security and many others.

Our team will take into consideration your business strategy, and your wider technology environment. Telstra offers you the best of both worlds – highly skilled people and a rich portfolio of services, delivered on our world-class mobile and fixed networks.

Telstra delivers end-to-end value

As a leading service provider, we're ideally positioned to meet your end-to-end ICT requirements - through access to skilled professionals, cutting-edge capabilities and proven methodologies. No wonder we provide our cross domain experience and ICT solutions to 200 of the top 500 global companies.

Experience

Consulting Services
• We have over 900 people, Australia-wide.
• Our consultants are qualified with all major certifications and accreditations.
• You get the very best help in understanding, managing and reducing business risk.

Specialised

Professional Services
• We provide industry-specific and domain-specific expertise.
• We give you access to guidance and technical design from a deep pool of specialised talent.
• You get solutions tailored specifically to your business requirements.

Best practice

Project Services
• All work is aligned with quality and performance standards.
• We'll ensure you get ICT project planning using best practice methodologies, governance and processes.
• Your projects are delivered on time, and on budget.

End-to-end

Integration and Managed Services
• You'll get peace of mind from start to finish.
• We make sure that both simple and complex services will be truly integrated from end-to-end.
• You get the best chance of achieving true business transformation.